

Building the Skill of Sharing the Gospel

Objective:

The purpose of this document is to help you build the skill of sharing the gospel. The more you practice sharing the gospel in private, the more confident you will be when sharing the gospel in public.

Process:

The process of sharing the gospel is as follows

1. Engage a person in an initial conversation
2. Ask the question, "When you stand before God, will God see you as innocent or guilty?"
3. Clarify their response
4. Engage their response with more questions and comments (if desired)
5. If the correct gospel was not presented, share what Jesus did for all humanity

On the next page, you will see a decision tree mapping this process. This decision tree is a road map to giving a clear and simple gospel presentation. If you deviate too much from this roadmap before truly understanding it, you may have difficulty finding your way home (metaphorically speaking).

In addition to the map, there are also some scripted portions you are encouraged to memorize.

Payoff:

Having a repeatable process for sharing the gospel will give you confidence when sharing the gospel with others and will increase the likelihood that you will share the gospel. If you engage the document with discipline and intentionality, you will be much more effective in fulfilling the great commission.

Additional Information:

- Additional tips for this skill will be on pages 3 and 4
- To view the video resources connected to this document, visit...



How to Share the Gospel

Initial conversation

Ask the question:

When you stand before God, will God see you as innocent or guilty?

Their response:

I don't believe
in God

I'm not sure

I don't care

I believe
another religion

Innocent

Guilty

Ask the question "Why?"

Clarify their "Why": Make sure you understand their position. If you are confident, engage with their position.

If the correct gospel is not given, say the statement:

"Did you know that God has provided a way for you to be innocent that you don't have to work for?"

Jesus died on the cross as a sacrifice for our sins and guilt. If you confess with your mouth that Jesus is Lord and believe in your heart that God raised Him from the dead, you can be declared innocent!

Ask Follow-Up Questions:

Does that **make sense**? Did you know that? What are **your thoughts** on that? etc.



Additional Tips:

1. Read through and study Paul's letter to the Galatians. I have found that this has been one of the most helpful letters in understanding and internalizing the gospel message.
2. Always clarify the word **belief**. People use the word belief in all kinds of ways. When someone says they believe in God, make sure you ask a question like, "what do you mean by believe?" It is essential that people have a believing loyalty to Jesus, not just a belief that He exists or that He was an important person. Belief in Jesus should coincide with servanthood and obedience to Jesus.
3. Good initial conversation questions are
 - o I've never asked you this before, but I'm curious, what do you believe about Jesus?
 - o Are you familiar with the gospel?
 - o Do you go to church anywhere?
 - o Hey! I'm out sharing my faith today and wondering if you had a minute to help me learn what you believe and allow me to share what I believe?
4. Here is a correct gospel message: ***I will be innocent because of my faith in Jesus. My faith in His death and resurrection allows me to exchange my guilt for his righteousness/innocence.*** If someone doesn't say something very similar, they may not believe the correct gospel message.
5. Listen more than you talk.
6. When engaging with scripted documents, it's easy to reword and change things. The wording is generally unfamiliar and a bit impersonal to you. However, there is a method to the madness. The process we suggest when engaging in the document is
 - o **Memorize**
 - o **Internalize**
 - o **Customize**
 - **Memorize**: Memorizing the wording is important, but memorizing the roadmap is more important. Even if you mess the wording up, as long as you know where you are in the conversation and where you are trying to get to, you can still do a good job explaining the gospel.
 - **Internalize**: Internalize the message and method of sharing the gospel through understanding why things are where they are and why things are worded a particular way. Take time to understand things like:
 - o Why do we ask this first question in this particular way?
 - o Why is clarifying their response so important?
 - o Why is it that doing good things won't get you into heaven?
 - o Why would Jesus die for us even though He was innocent?
 - o Why is Jesus the only way to God? Couldn't some of these other people get to heaven
 - o Why are these follow-up questions so important?



Additional Tips (continued):

As you internalize more and more of the gospel, you will be more confident sharing it with others. You don't have to internalize everything, but you want to take time to understand the "why's" of the gospel and this process.

- **Customize:** After you have spent some time memorizing the roadmap, internalizing the gospel message, and this process for sharing the gospel message, you are then in the best place to customize your delivery of the message.
 - Think of it this way. If you walk an unfamiliar path, you want to stick to the road signs and guideposts as much as possible. But once you know a path and the surrounding area, that gives you more freedom to roam about because you always know how to get back home. It's the same concept here. Once you are familiar with how things work, you have more confidence to change things up because you know how to navigate things back to a place of clarity.

